

Undergraduate Intern – Sales

Together We Lead. Together We Change.

Are you looking for an exciting opportunity to start your career at a Fortune 200 Company? Altria Group Distribution Company is currently seeking Sales Interns who are passionate about making a difference and driving industry change in our ever-evolving landscape.

Job Description:

Altria Group Distribution Company is currently seeking Undergraduate Students to join our Field Sales Force in our 10-week Summer Internship Program. As a Sales Intern, you are given responsibility from day one. Our interns work in the field with a Sales Manager to drive business performance and develop client relationships. You will experience on-the-job training, access to a diverse group of mentors, and planned social and community service events. You will own the work you do, the change you create, and the story you help write for our industry. Undergraduate Interns will be challenged and empowered to participate in the following:

(Note: Interns will be assigned to various locations based on business need and geographic preferences.)

- Work directly with a Sales Manager to grow leadership capability through comprehensive training and high impact experiences
- Consult and market programs and initiatives to customers in an assigned market intended to drive business performance
- Develop innovative ways to increase business performance through data analysis, product placement and efficient planning
- Engage in a team atmosphere and develop client relationships
- Develop & present to senior management a real business project that requires resourcefulness, data analytics, ingenuity, & field research
- Opportunity to engage with our 12 Employee Resource Groups to broaden your perspective and network

Specific Skills:

- Ability to communicate effectively to influence others
- Utilize analytical skills to identify and address business opportunities
- Ability to consistently provide innovative & creative solutions to business challenges
- Strong commitment to individual growth and leadership development
- Utilize time and resources to maintain effectiveness

Compensation and Benefits:

In addition to the opportunity to apply and develop your leadership skills toward key business objectives, we offer an excellent compensation package, including the following:

- Competitive Hourly Pay
- Mileage Reimbursement
- Paid Company Holidays
- Summer Housing allowance (where applicable)
- Business laptop
- Professional development opportunities
- Opportunity for a paid Ambassadorship and potential for full-time job offer upon successful completion of the Summer Internship Program

Additional Information:

We are seeking undergraduate students in an accredited college/university, preferably, but not limited to the status of a rising senior at the time of the internship. Because driving is required for the position, you must have a valid U.S. driver license in good standing for the last 3 years and access to a vehicle. Any DUI/DWI conviction in the last 3 years will be an immediate disqualifier for the position. You must be eligible to work full time within the United States without sponsorship. Sales Undergraduate Interns must have the ability to lift, push, pull, reach, conduct overhead work and carry bags and boxes as part of the sales activities (up to 10 pounds on a frequent basis; up to 20 pounds on an occasional basis; possibly up to 50 pounds on a seldom basis).

Undergraduate Internship – Engineering/Manufacturing

This is no small job – It's a big opportunity

At Altria, we offer Internship programs in Engineering or Manufacturing! As an Intern you'll have the opportunity to help Altria shape the future and deliver winning results in an exciting and dynamic time. We provide a paid summer program, you'll experience on-the-job training, access to mentors, planned social events and educational opportunities.

During your 12-weeks, you will have actual work projects and opportunities to grow your leadership skills. We are eager to work with you and help develop your skills.

We will challenge and empower you to:

- Complete real-world project tasks, as part of multi-functional teams
- Participate in project scheduling, budgeting and solving real world problems
- Assist teams in identifying areas for improvement and developing/implementing solutions
- Document project work in formal reports and present findings/recommendations to senior management upon internship completion

Is this experience for you?

To qualify for the Engineering or Manufacturing summer intern program, you must be a student and:

- A rising juniors or seniors at the time of the internship in good academic standing (minimum 3.0 GPA preferred)
- A strong communicator with strategic, analytical and creative thinking skills and demonstrated leadership initiative
- An experienced in work related to academic subject area

Engineering program participants pursuing a relevant undergraduate Engineering degree program. Those completing the internship are considered for full-time positions and entrance into Altria's Engineering Leadership Development Program (ELDP).

Manufacturing program participants pursuing a relevant undergraduate Engineering, Technology or Business related degree program. Those completing the internship are considered for full-time positions and entrance into Altria's Manufacturing Leadership Development University (MLDU)

Internship location will be in Richmond, Tennessee, Pennsylvania, or remote (based on company discretion and business need). Housing assistance is available for eligible interns!

PLEASE NOTE: We do not retain resumes submitted outside of our application process. Immigration Sponsorship is not available for this role. Candidates must pass a drug-screen and background check prior to employment.

Undergraduate/Graduate Internship – Finance

As a Finance/Accounting Intern you'll have the chance to help Altria shape the future and deliver winning results in an exciting and dynamic time. During our 12-week, paid summer program, you'll experience on-the-job training, access to mentors, planned social events with other Altria interns, educational opportunities and see all that Richmond has to offer. You'll be challenged and empowered to:

- Own day-to-day responsibilities within your respective department. This may include performing assessments, analyses, compilations and closing procedures, identifying issues and proposing solutions with real-world impact.
- Work on collaborative projects with fellow interns to enhance shareholder value creation.
- Interns are valued team members and are expected to innovate with courage, while championing diversity and inclusion.

Areas you will be immersed in may include: Corporate Audit, Tax, Accounting & Reporting, Financial Planning & Analysis, Treasury and Corporate Planning.

This isn't for anyone, but it could be perfect for you!

To qualify for the summer intern program, student applicants must be:

- Currently enrolled in an undergraduate/graduate degree program (Accounting or Finance preferred) with a minimum cumulative GPA of 3.0
- Individuals who have strong communication, strategic, analytical and creative thinking skills while also showing an ability to work well with others and demonstrate leadership initiative

PLEASE NOTE: We do not retain resumes submitted outside of our application process. To qualify for our internships or co-op assignments, you must be eligible to work full time within the United States without sponsorship. Candidates must pass a drug-screen and background check prior to employment. Housing assistance is available for eligible interns.